

Susquehanna Community Health and Dental Clinic Inc.

Income Statement - Re-Forecast

For the Month Ended 06/30/2018

		Monthly			Year-to-Date		
		Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
Revenues							
Patient Revenue							
4001-*.*	Patient Revenue - BCBS	\$28,666.71	\$33,700.80	(\$5,034.09)	\$350,854.61	\$369,452.24	(\$18,597.63)
4002-*.*	Patient Revenue - Commercial	\$74,444.23	\$78,732.16	(\$4,287.93)	\$935,511.78	\$891,630.56	\$43,881.22
4003-*.*	Patient Revenue - Medicaid	\$52,769.06	\$61,952.00	(\$9,182.94)	\$649,260.17	\$705,312.31	(\$56,052.14)
4004-*.*	Patient Revenue - MCO Medicaid	\$365,057.14	\$495,690.24	(\$130,633.10)	\$5,293,694.39	\$5,577,489.44	(\$283,795.05)
4005-*.*	Patient Revenue - Medicare	\$51,244.89	\$71,815.66	(\$20,570.77)	\$695,727.36	\$766,255.06	(\$70,527.70)
4006-*.*	Patient Revenue - Worker's Comp	\$131.01	\$0.00	\$131.01	\$262.02	\$0.00	\$262.02
4007-*.*	Patient Revenue - Self Pay	\$37,837.44	\$46,045.10	(\$8,207.66)	\$522,098.66	\$520,095.48	\$2,003.18
4010-*.*	Medicaid Settlement	(\$266,327.12)	\$0.00	(\$266,327.12)	\$583,255.58	\$849,582.70	(\$266,327.12)
4015-*.*	Medicare Settlement Estimate	\$0.00	\$0.00	\$0.00	\$16,169.00	\$0.00	\$16,169.00
Total Gross Patient Revenue		\$343,823.36	\$787,935.96	(\$444,112.60)	\$9,046,833.57	\$9,679,817.79	(\$632,984.22)
Allowances							
4027-*.*	Contractuals - BCBS	(\$18,807.86)	(\$22,817.50)	\$4,009.64	(\$226,424.43)	(\$249,516.04)	\$23,091.61
4028-*.*	Contractuals - Commercial	(\$39,536.64)	(\$15,956.17)	(\$23,580.47)	(\$479,592.81)	(\$312,281.16)	(\$167,311.65)
4029-*.*	Contractuals - Medicaid	(\$183.97)	(\$15,355.76)	\$15,171.79	(\$144,717.75)	(\$176,976.17)	\$32,258.42
4030-*.*	Contractuals - MCO Medicaid	(\$29,798.95)	(\$94,819.39)	\$65,020.44	(\$802,321.44)	(\$1,054,903.90)	\$252,582.46
4031-*.*	Contractuals - Medicare - Medical	(\$13,930.08)	(\$11,200.94)	(\$2,729.14)	(\$238,401.26)	(\$200,746.93)	(\$37,654.33)
4032-*.*	Contractuals - Worker's Comp	(\$145.55)	\$0.00	(\$145.55)	(\$8,380.65)	(\$8,485.08)	\$104.43
4033-*.*	Contractuals - Self Pay	(\$7,372.04)	(\$9,174.33)	\$1,802.29	(\$88,276.10)	(\$74,501.43)	(\$13,774.67)
4035-*.*	Bad Debts	(\$16,003.70)	(\$9,669.48)	(\$6,334.22)	(\$100,588.10)	(\$89,617.50)	(\$10,970.60)
Total Allowances		(\$125,778.79)	(\$178,993.57)	\$53,214.78	(\$2,088,702.54)	(\$2,167,028.21)	\$78,325.67
Other Operating Revenue							
4053-*.*	Miscellaneous Other Revenue	\$27,830.76	\$12,166.00	\$15,664.76	\$250,656.29	\$189,880.58	\$60,775.71
4080-*.*	340b Drug Program Income	\$26,366.08	\$24,999.97	\$1,366.11	\$353,057.16	\$333,895.26	\$19,161.90
4081-2-1	340B Drug Program Income (RVH&DC Pharmacy)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Other Operating Revenue		\$54,196.84	\$37,165.97	\$17,030.87	\$603,713.45	\$523,775.84	\$79,937.61

Susquehanna Community Health and Dental Clinic Inc.

Income Statement - Re-Forecast

For the Month Ended 06/30/2018

			Monthly			Year-to-Date		
			Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
Grant Revenue								
4501-*.*	Grant Income - Federal		\$181,815.00	\$181,815.00	\$0.00	\$1,680,076.44	\$1,595,402.50	\$84,673.94
4503-*.*	Grant Income - State		\$22,988.51	\$26,524.42	(\$3,535.91)	\$316,623.40	\$333,409.40	(\$16,786.00)
4504-*.*	Grant Income - Local		\$833.33	\$833.33	\$0.00	\$19,999.63	\$19,999.63	\$0.00
Total Grant Revenue			\$205,636.84	\$209,172.75	(\$3,535.91)	\$2,016,699.47	\$1,948,811.53	\$67,887.94
Contribution Revenue								
4601-*.*	Contribution Income		\$51,016.63	\$41,666.37	\$9,350.26	\$519,443.30	\$509,639.67	\$9,803.63
4604-*.*	Fundraisers		\$0.00	\$0.00	\$0.00	\$6,711.75	\$4,106.98	\$2,604.77
4605-*.*	Employee Donations		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Contribution Revenue			\$51,016.63	\$41,666.37	\$9,350.26	\$526,155.05	\$513,746.65	\$12,408.40
Interest Revenue								
4606-*.*	Interest Income from Investments		\$757.29	\$0.00	\$757.29	\$4,935.59	\$0.00	\$4,935.59
Total			\$757.29	\$0.00	\$757.29	\$4,935.59	\$0.00	\$4,935.59
Total Revenue			\$529,652.17	\$896,947.48	(\$367,295.31)	\$10,109,634.59	\$10,499,123.60	(\$389,489.01)
Expenses								
Salaries, Benefits, & Payroll Expenses								
Salaries & Wages								
5005-*.*	Wages - Administration		\$32,838.01	\$34,593.54	(\$1,755.53)	\$418,233.03	\$412,427.53	\$5,805.50
5006-3-1	Wages - RHS		\$51,290.40	\$49,105.28	\$2,185.12	\$608,490.07	\$590,814.54	\$17,675.53
5010-2-1	Wages - Health		\$148,142.68	\$181,332.80	(\$33,190.12)	\$1,997,028.65	\$2,137,585.62	(\$140,556.97)
5020-1-1	Wages - Dental		\$115,934.16	\$102,813.01	\$13,121.15	\$1,367,120.96	\$1,298,156.43	\$68,964.53
5030-*.*	Wages - Billing		\$12,405.30	\$18,098.87	(\$5,693.57)	\$205,691.82	\$228,720.37	(\$23,028.55)
5040-*.*	Wages - Finance		\$7,495.51	\$6,696.93	\$798.58	\$87,740.54	\$80,373.77	\$7,366.77
5050-*.*	Wages - IT		\$6,384.79	\$5,660.13	\$724.66	\$79,417.69	\$76,776.26	\$2,641.43
5060-*.*	Wages - Support Staff		\$34,398.88	\$44,916.30	(\$10,517.42)	\$565,121.40	\$597,110.85	(\$31,989.45)
Total Salaries & Wages			\$408,889.73	\$443,216.86	(\$34,327.13)	\$5,328,844.16	\$5,421,965.37	(\$93,121.21)

Susquehanna Community Health and Dental Clinic Inc.

Income Statement - Re-Forecast

For the Month Ended 06/30/2018

	Monthly			Year-to-Date		
	Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
Fringe Benefits & Payroll Expenses						
5505-*-* FICA	\$30,007.55	\$33,906.09	(\$3,898.54)	\$369,734.96	\$382,695.46	(\$12,960.50)
5507-*-* Unemployment Taxes	\$1,112.50	\$210.00	\$902.50	\$46,974.46	\$44,937.83	\$2,036.63
5508-*-* Health Insurance	\$83,980.38	\$77,400.00	\$6,580.38	\$894,617.01	\$906,075.38	(\$11,458.37)
5510-*-* Dental Insurance	\$3,044.95	\$1,500.00	\$1,544.95	\$16,394.29	\$17,162.35	(\$768.06)
5513-*-* Long-Term Disability Insurance	\$2,368.69	\$2,450.00	(\$81.31)	\$27,768.62	\$29,425.38	(\$1,656.76)
5516-*-* Life Insurance	\$828.67	\$1,180.00	(\$351.33)	\$13,131.23	\$13,975.46	(\$844.23)
5518-*-* Education Expenses	\$85.00	\$1,150.00	(\$1,065.00)	\$14,731.19	\$13,186.13	\$1,545.06
5522-*-* Retirement Expenses	\$5,084.45	\$5,000.00	\$84.45	\$53,978.07	\$45,792.23	\$8,185.84
5530-*-* Workers Compensation Insurance	\$4,892.70	\$5,068.44	(\$175.74)	\$46,173.48	\$44,960.19	\$1,213.29
5538-*-* Vision Insurance	\$516.66	\$575.00	(\$58.34)	\$6,788.16	\$6,852.12	(\$63.96)
Total Fringe Benefits & Payroll Expenses	\$131,921.55	\$128,439.53	\$3,482.02	\$1,490,291.47	\$1,505,062.53	(\$14,771.06)
Total Salaries, Benefits, & Payroll Expenses	\$540,811.28	\$571,656.39	(\$30,845.11)	\$6,819,135.63	\$6,927,027.90	(\$107,892.27)
General Operating Expenses						
Clinical Supplies						
6015-2-1 Supplies - Medical	\$9,178.93	\$12,474.24	(\$3,295.31)	\$103,803.70	\$133,098.70	(\$29,295.00)
6016-3-1 Supplies - RHS	\$412.37	\$634.88	(\$222.51)	\$7,944.65	\$7,361.01	\$583.64
6018-1-1 Supplies - Dental	\$6,423.70	\$13,545.00	(\$7,121.30)	\$154,801.36	\$156,866.56	(\$2,065.20)
6019-2-1 Pharmaceuticals - Health (Flu Shots)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6020-2-1 Pharmaceuticals - Health (Immunizations)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6021-3-1 Pharmaceuticals - RHS	\$5,865.30	\$6,900.00	(\$1,034.70)	\$73,511.17	\$79,697.87	(\$6,186.70)
6022-2-1 Pharmaceuticals - 340B Program (Internal)	\$63.28	\$400.00	(\$336.72)	\$2,370.44	\$4,736.95	(\$2,366.51)
6023-2-1 Pharmaceuticals - Med Shop/CaptureRx 340B	\$5,960.57	\$6,200.00	(\$239.43)	\$67,733.02	\$72,487.46	(\$4,754.44)
6024-2-1 Pharmaceuticals - 340B Program RVH&DC Pharma	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6025-*-* Linen	\$4,166.46	\$4,194.96	(\$28.50)	\$45,290.33	\$47,751.90	(\$2,461.57)
Total Clinical Supplies	\$32,070.61	\$44,349.08	(\$12,278.47)	\$455,454.67	\$502,000.45	(\$46,545.78)

Susquehanna Community Health and Dental Clinic Inc.

Income Statement - Re-Forecast

For the Month Ended 06/30/2018

			Monthly			Year-to-Date		
			Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
Other Supplies								
6112-**-*	Office Supplies		\$1,454.05	\$3,500.00	(\$2,045.95)	\$40,915.97	\$40,885.57	\$30.40
6113-**-*	Patient Education		\$69.81	\$2,200.00	(\$2,130.19)	\$4,646.99	\$16,659.80	(\$12,012.81)
6114-**-*	Printing/Publications		\$2,468.99	\$1,700.00	\$768.99	\$17,486.89	\$16,995.76	\$491.13
6115-**-*	Food		\$2,457.00	\$1,500.04	\$956.96	\$18,908.70	\$20,179.13	(\$1,270.43)
6118-**-*	Postage		\$2,389.97	\$1,500.06	\$889.91	\$26,236.14	\$19,595.52	\$6,640.62
6122-**-*	Environmental Supplies		\$788.32	\$1,350.00	(\$561.68)	\$12,451.83	\$15,140.38	(\$2,688.55)
6123-**-*	Tech Supplies		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6125-**-*	Books/Subscriptions		\$0.00	\$135.00	(\$135.00)	\$1,218.15	\$2,028.15	(\$810.00)
6128-**-*	Minor Equipment		\$3,136.77	\$6,000.00	(\$2,863.23)	\$79,861.66	\$70,869.41	\$8,992.25
6132-**-*	Dues		\$666.72	\$1,100.00	(\$433.28)	\$10,732.56	\$12,481.44	(\$1,748.88)
6136-**-*	Miscellaneous Supplies		\$2,786.44	\$300.00	\$2,486.44	\$4,609.81	\$3,035.33	\$1,574.48
6145-**-*	Licenses/Fees		\$0.00	\$200.00	(\$200.00)	\$2,614.40	\$2,360.30	\$254.10
6150-**-*	Recruitment/Retention		\$18,483.20	\$4,000.00	\$14,483.20	\$83,149.77	\$41,078.95	\$42,070.82
6190-**-*	Miscellaneous Expense		\$6,527.98	\$0.00	\$6,527.98	\$11,624.50	\$0.00	\$11,624.50
Total Other Supplies			\$41,229.25	\$23,485.10	\$17,744.15	\$314,457.37	\$261,309.74	\$53,147.63
Utilities								
6212-**-*	Electricity		\$2,883.84	\$4,500.00	(\$1,616.16)	\$42,568.81	\$49,411.62	(\$6,842.81)
6215-**-*	Water		\$508.20	\$435.00	\$73.20	\$4,164.95	\$4,277.20	(\$112.25)
6218-**-*	Natural Gas		\$820.29	\$1,000.00	(\$179.71)	\$17,238.48	\$16,025.99	\$1,212.49
6222-**-*	Disposal Services		\$1,496.46	\$1,550.00	(\$53.54)	\$19,384.13	\$18,622.14	\$761.99
6230-**-*	Telephone		\$935.04	\$1,500.00	(\$564.96)	\$14,445.33	\$16,870.79	(\$2,425.46)
6235-**-*	Internet		\$916.24	\$900.00	\$16.24	\$11,439.18	\$11,539.53	(\$100.35)
Total Utilities			\$7,560.07	\$9,885.00	(\$2,324.93)	\$109,240.88	\$116,747.27	(\$7,506.39)
Total General Operating Expenses			\$80,859.93	\$77,719.18	\$3,140.75	\$879,152.92	\$880,057.46	(\$904.54)
Administrative/Overhead Expenses								
Services Purchased								

Susquehanna Community Health and Dental Clinic Inc.

Income Statement - Re-Forecast

For the Month Ended 06/30/2018

		Monthly			Year-to-Date		
		Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
7013-**-*	RHS Contracted Services	\$10,452.29	\$6,000.00	\$4,452.29	\$83,335.76	\$73,382.11	\$9,953.65
7014-**-*	IT Software	\$44,870.47	\$21,327.45	\$23,543.02	\$281,044.91	\$253,941.03	\$27,103.88
7015-**-*	IT Support	\$702.50	\$2,899.97	(\$2,197.47)	\$16,160.29	\$28,579.08	(\$12,418.79)
7022-**-*	Staff Education	\$196.08	\$600.00	(\$403.92)	\$22,690.18	\$18,162.00	\$4,528.18
7024-2-1	Chiropractic Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7025-**-*	Social Services	\$1,385.76	\$5,650.00	(\$4,264.24)	\$57,259.63	\$71,594.71	(\$14,335.08)
7026-**-*	Behavioral Health Services	(\$2,716.42)	\$3,550.00	(\$6,266.42)	\$42,905.44	\$44,770.26	(\$1,864.82)
7027-2-1	Pharmacist Contract	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7028-**-*	Staff Education (Seminars/Conferences/Travel)	\$2,896.08	\$2,500.00	\$396.08	\$20,175.13	\$25,549.93	(\$5,374.80)
7029-**-*	Mileage	\$984.70	\$1,500.00	(\$515.30)	\$13,968.95	\$16,552.25	(\$2,583.30)
7030-**-*	Program Supplies/Incentives	\$2,213.17	\$1,100.00	\$1,113.17	\$19,237.56	\$17,272.04	\$1,965.52
7032-**-*	Audit Fees	\$10,000.00	\$10,000.00	\$0.00	\$32,242.00	\$32,242.00	\$0.00
7035-**-*	Legal Fees	\$0.00	\$500.00	(\$500.00)	\$1,100.00	\$4,100.00	(\$3,000.00)
7036-**-*	Consulting Fee	\$29,290.65	\$1,500.00	\$27,790.65	\$87,623.44	\$26,157.09	\$61,466.35
7038-**-*	Temp Staffing Fees	\$14,489.68	\$0.00	\$14,489.68	\$81,771.28	\$8,799.63	\$72,971.65
7040-**-*	Advertising	\$1,270.32	\$2,100.00	(\$829.68)	\$17,121.85	\$24,504.07	(\$7,382.22)
7050-**-*	Services Purchased - Miscellaneous	\$1,486.29	\$900.00	\$586.29	\$15,108.85	\$9,851.16	\$5,257.69
7051-**-*	340b Admin Fees - CaptureRx	\$5,798.10	\$6,000.00	(\$201.90)	\$71,651.66	\$71,891.70	(\$240.04)
7052-**-*	340b Admin Fees - Medicine Shoppe	\$59.00	\$65.00	(\$6.00)	\$668.00	\$715.00	(\$47.00)
7053-2-1	340b Admin Fees - RVH&DC Pharmacy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7055-**-*	Shredding Services	\$240.00	\$200.00	\$40.00	\$2,400.00	\$2,430.00	(\$30.00)
7056-**-*	Employee Services	\$0.00	\$100.00	(\$100.00)	\$0.00	\$900.00	(\$900.00)
7057-**-*	Translation/After-Hour Services	\$268.92	\$315.00	(\$46.08)	\$5,379.69	\$3,654.18	\$1,725.51
7058-**-*	Transportation Expense	\$634.34	\$0.00	\$634.34	\$8,158.59	\$0.00	\$8,158.59
Total Services Purchased		\$124,521.93	\$66,807.42	\$57,714.51	\$880,003.21	\$735,048.24	\$144,954.97
Repairs, Maintenance, & Rentals							
7110-**-*	Maintenance Contracts	\$562.54	\$1,900.00	(\$1,337.46)	\$28,301.85	\$25,048.48	\$3,253.37
7113-**-*	Equipment Repairs	\$2,852.39	\$1,400.00	\$1,452.39	\$20,685.83	\$16,556.17	\$4,129.66
7116-**-*	Cleaning Services	\$4,600.00	\$4,900.00	(\$300.00)	\$56,892.18	\$58,584.24	(\$1,692.06)

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For the Month Ended 06/30/2018

		Monthly			Year-to-Date		
		Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
7120-*-*	Building Rentals	\$7,257.06	\$6,270.00	\$987.06	\$77,703.83	\$73,517.61	\$4,186.22
7125-*-*	Parking Rental	\$1,485.00	\$1,500.00	(\$15.00)	\$16,155.00	\$16,560.13	(\$405.13)
Total Repairs, Maintenance, & Rentals		\$16,756.99	\$15,970.00	\$786.99	\$199,738.69	\$190,266.63	\$9,472.06
Insurance Expenses							
7310-*-*	General Insurance	\$2,319.88	\$951.71	\$1,368.17	\$26,339.72	\$20,529.43	\$5,810.29
7320-*-*	Professional Liability Insurance - Physician	\$697.21	\$1,300.00	(\$602.79)	\$9,415.56	\$11,983.26	(\$2,567.70)
7330-*-*	Cyber Insurance	\$364.33	\$360.20	\$4.13	\$4,226.16	\$4,217.98	\$8.18
Total Insurance Expenses		\$3,381.42	\$2,611.91	\$769.51	\$39,981.44	\$36,730.67	\$3,250.77
Overhead Costs							
7405-*-*	Depreciation	\$50,444.51	\$49,999.90	\$444.61	\$600,834.19	\$599,472.95	\$1,361.24
7410-*-*	Bank & Merchant Fees	\$509.90	\$399.65	\$110.25	\$5,559.23	\$5,825.27	(\$266.04)
7415-*-*	Interest	\$20,543.06	\$20,544.18	(\$1.12)	\$252,220.63	\$252,220.42	\$0.21
Total Overhead Costs		\$71,497.47	\$70,943.73	\$553.74	\$858,614.05	\$857,518.64	\$1,095.41
Total Administrative/Overhead Expenses		\$216,157.81	\$156,333.06	\$59,824.75	\$1,978,337.39	\$1,819,564.18	\$158,773.21
Total Expenses		\$837,829.02	\$805,708.63	\$32,120.39	\$9,676,625.94	\$9,626,649.54	\$49,976.40
Gains							
9100-*-*	Grant for Acquisition of PP&E	\$0.00	\$0.00	\$0.00	\$66,621.54	\$0.00	\$66,621.54
9150-*-*	HIIP Grant for the Acquisition of PP&E	\$0.00	\$0.00	\$0.00	\$40,059.52	\$0.00	\$40,059.52
Total Gains		\$0.00	\$0.00	\$0.00	\$106,681.06	\$0.00	\$106,681.06
Loss							
9500-*-*	Loss on Disposal of Equipment	\$0.00	\$0.00	\$0.00	\$2,335.14	\$0.00	\$2,335.14
9600-*-*	Other Expenses	\$0.00	\$0.00	\$0.00	\$9,388.14	\$0.00	\$9,388.14
Total Loss		\$0.00	\$0.00	\$0.00	\$11,723.28	\$0.00	\$11,723.28

Susquehanna Community Health and Dental Clinic Inc.

Income Statement - Re-Forecast

For the Month Ended 06/30/2018

	Monthly			Year-to-Date		
	Actual	Re-Forecast	Variance	Actual	Re-Forecast	Variance
NET SURPLUS/(DEFICIT)	(\$322,163.75)	\$91,238.85	(\$413,402.60)	\$527,966.43	\$872,474.06	(\$344,507.63)